

Investors' Factsheet: Süd-Chemie Group

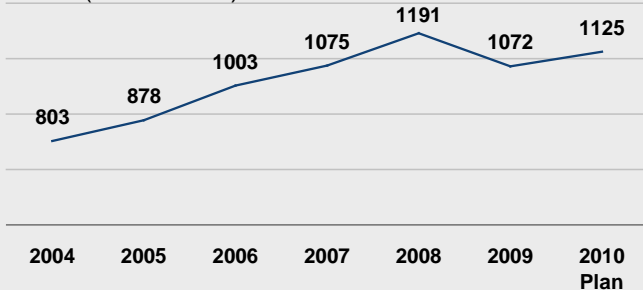
SÜD-CHEMIE GROUP Sales: 1,072; Employees: 6,485	Sales 2009 EUR million; Employees: 31 Dec. 2009 incl. Central Functions
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ADSORBENTS		CATALYSTS																												
Adsorbentis and Additives Sales: 239 Employees: 1,649 World's leading manufacturer of bentonite-based additives for a range of industries	Foundry Products and Specialty Resins Sales: 163 Employees: 823 Europe's leading single-source supplier of foundry chemicals and resins for the paint and varnish industry	Catalytic Technologies Sales: 441 Employees: 2,420 World's leading manufacturer of process catalysts for the chemicals, petrochemical and refinery industry	Energy and Environment Sales: 35 Employees: 175 Attractive product and development portfolio in the future-orientated markets of environmental catalysts, fuel cell systems and battery materials																											
Performance Packaging Sales: 126 Employees: 682 Quality supplier of functional protective and packaging systems for pharmaceuticals and logistics	Water Treatment Sales: 68 Employees: 307 System solutions for water treatment and management, mainly in emerging markets	Group figures (EUR million) <table border="1" style="width: 100%;"> <thead> <tr> <th></th> <th>2009</th> <th>2008</th> </tr> </thead> <tbody> <tr> <td>Sales</td> <td>1,071.6</td> <td>1,190.8</td> </tr> <tr> <td>EBITDA</td> <td>163.8</td> <td>165.8</td> </tr> <tr> <td>EBIT</td> <td>103.5</td> <td>116.9</td> </tr> <tr> <td>Free cashflow</td> <td>22.7</td> <td>-68.5</td> </tr> <tr> <td>Investment ratio (%)</td> <td>6.3</td> <td>10.4</td> </tr> <tr> <td>R&D ratio (%)</td> <td>5.4</td> <td>4.4</td> </tr> <tr> <td>ROIC (%)</td> <td>7.6</td> <td>9.2</td> </tr> <tr> <td>Net debt / EBITDA (%)</td> <td>2.2</td> <td>2.1</td> </tr> </tbody> </table>			2009	2008	Sales	1,071.6	1,190.8	EBITDA	163.8	165.8	EBIT	103.5	116.9	Free cashflow	22.7	-68.5	Investment ratio (%)	6.3	10.4	R&D ratio (%)	5.4	4.4	ROIC (%)	7.6	9.2	Net debt / EBITDA (%)	2.2	2.1
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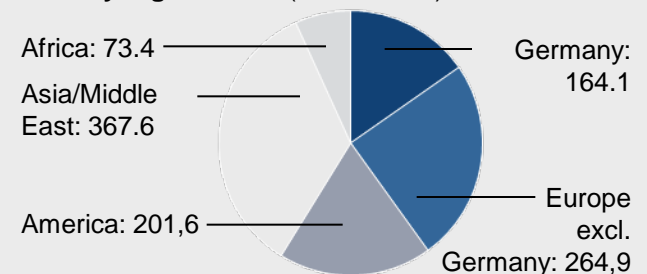
Strengths and strategic positioning

- Diversified, high-performance and future-orientated product portfolio both in economically stable market segments and in future and growth markets worldwide
- Leading market positions in high-growth core markets
- Strategic partnerships with key customers, strong business partners and leading universities
- Sustainably competitive cost positions, value enhancement through continuous process improvement
- Continuous optimisation of the product and business portfolio
- High investment in R&D, particularly in new, promising, high-margin sectors

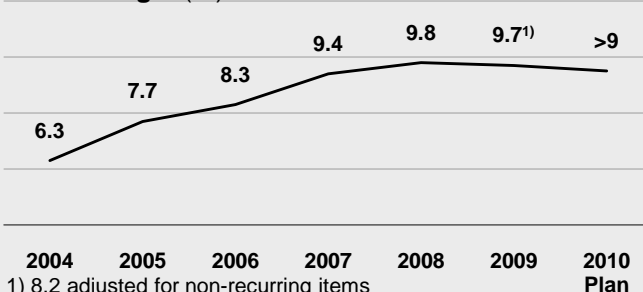
Sales (EUR million)



Sales by region 2009 (EUR million)



EBIT margin (%)



1) 8.2 adjusted for non-recurring items

Key areas of investment:

- Business and capacity expansion, primarily in global growth regions
- Catalysts for replacing oil with gas, coal and biomass
- Biocatalyst and biorefinery solutions
- New, safe, high-performance battery materials
- Continuous expansion of R&D facilities